

Automate

The Computrols Building Automation Newsletter

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Editor's Note

Welcome to Computrols' Automate. Automate is a free newsletter dedicated to bringing you the latest in building automation technology, with a focus on Computrols Building Automation Systems and products. Our goal is to provide continuing education to our readers in the field of Building Automation and to inform readers of product releases.

Over the last several months, Computrols has experienced significant growth, including the addition of 6 new employees. We are eager to see what our new team members bring to the company and to our customers. Perhaps the most exciting piece of news we get to share with you in this edition of Automate is that we have recently purchased a building that will function as Computrols' new headquarters and manufacturing facility.

Our expansion over the last several months does not stop there. Computrols has opened an office in Southern California in order to bolster our footprint and support ongoing projects in this area. We also have a new dealer in Malaysia. Mike Harper, Computrols Senior Account Manager, and I had the pleasure of visiting with the international dealer last month.

As we strive to make the Automate newsletter a useful and informative tool for all of our partners, we welcome any feedback you might have regarding its contents. If you enjoy reading Automate, we encourage you to forward it on to your colleagues and clients so that they might subscribe as well.

We're excited to bring you our next issue of Automate,

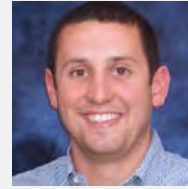
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Computrols Building Automation Project: Tampa City Center

Computrols is further expanding its footprint in Tampa, FL by having been awarded the opportunity to provide a complete pneumatic to DDC retrofit at [One Tampa City Center](#). Over the next several months, Computrols will be working to install a number of its controllers to improve HVAC control and energy efficiency in the 750,000 square foot Class A office tower.

This new system provides technology that will allow for a new level of temperature control to enhance tenant comfort while reducing energy consumption. The upgrade is scheduled for completion in September 2016. The updated components will include:

- Heating, ventilation and air conditioning (HVAC) - Computrols' controllers and software will replace the current pneumatic controls, providing quicker and more efficient control of the property's HVAC systems.
- Smoke Control - Computrols' smoke control system will monitor conditions of the current fire alarm panel and integrate with the HVAC system to control smoke exhaust in the case of a fire event.
- Web-based overtime air - Tenants will have the ability to conveniently schedule overtime air requests via the web, using the CBAS Web Software platform.
- Graphics - The One Tampa City Center team will also have access to a 3D rendering of their system for graphical interface purposes.

Some other Computrols' clients in the central Florida area include Summit Tower in Hollywood, FL and [Bank of America Plaza](#) in Tampa, FL.



Computrols Expands to Southern California with New Office

Bobby Rodriguez, a 20 year Computrols veteran, recently became our newest branch manager, opening an office in Southern California. As one of our longest standing employees, Bobby has taken on a number of roles over the years and is excited about spearheading Computrols' efforts to expand our business on the west coast.

Computrols growth into the Southern California market began in 2012 when our team completed a retrofit project for Saddleback Community College in Mission Viejo, California.

Computrols' new office can be found at the [Los Angeles Cleantech Incubator \(LACI\)](#), also known as La Kretz Innovation Campus, located at 525 S. Hewitt Street. LACI's offices and conference rooms are meant to be a place where entrepreneurs, engineers, scientists and policymakers can collaborate, promote and support the development of clean technologies and LA's green economy.

New Computrols Dealer in Far East: IETCO

Computrols' VP of Operations, Drew Mire, and Senior Account Manager, Mike Harper, recently returned from a successful trip to Malaysia where they visited our newest international dealer, IETCO.

Drew and Mike spent most of their time training the IETCO team on Computrols automation software, the controllers and also supporting them in their most recent project in Kuching, Malaysia. Computrols' Building Automation System (or CBAS) is slated to be installed in the Moyan Square Mall, which is currently under construction. This will be IETCO's third project in which they have utilized Computrols solutions, having already completed two previous installations.



Computrols Purchases New Headquarters / Manufacturing Facility

After 15+ years in its current location in Harvey, LA, Computrols will be moving its headquarters and manufacturing to a larger facility just down the road in Gretna, LA. The new facility will provide our growing company with over 43,000 square feet, including both office and industrial space.



Computrols founder, Roy Lynch said, "It is a very exciting time for our team to not only to have an upgrade in our workspace, but also to see the company continue to grow at this rate."

Computrols has been providing top-of-the-line building automation systems worldwide since 1983, and despite its growth into a number of foreign and domestic markets, the New Orleans area office has remained its corporate headquarters and manufacturing facility. In addition to its New Orleans headquarters, Computrols has also grown its presence to other major metro areas such as Tampa, Los Angeles, Washington D.C., San Antonio, and Houston.

Computrols to Attend Municipal Green Building Conference & Expo



The Computrols team will be exhibiting at the [15th annual Municipal Green Building Conference & Expo](#) that will be held April 21, 2016 at the Southern California Gas Company Energy Resource Center. This conference brings together policy influencers and building experts to further develop a plan for a sustainable future in Southern California. Topics will include everything from climate change to sustainable design to operations practices to water resilience for cities. Be sure to come by our booth and say hello.

Director of R&D, Mike Donlon, to Speak at BOMA Conference

If you are planning on attending the BOMA International Conference & Expo this June, mark your calendar for the 27th at 2:15pm to see Mike Donlon's session on Machine Learning in HVAC Control Systems.

Mike has been an innovator in the building automation industry for nearly 30 years, having been an integral part to bringing PCs to expansive building automation systems. He also personally developed the now legendary DOS CBAS system. Mike continues to innovate as he actively selects the hardware and software platforms, development tools, and technologies used in Computrols' products today.

Mr. Donlon also has extensive experience speaking at industry conferences and is widely regarded as a thought-provoking leader in the building automation industry. His session this summer will be a "must-see" event.



Computrols Joins BACnet International

Computrols is now a Silver Member of BACnet International, an industry association that facilitates the successful use of the BACnet protocol in building automation and control systems through interoperability testing, educational programs and promotional activities. We are eager to continue testing our products through BACnet Testing Labs (BTL) and gaining more exposure through our membership.

